

UNLOCK YOUR BUILDING'S TRUE POTENTIAL

BUILDING THE BEST HOUSING EXPERIENCE, ANYWHERE



HABYT:

HABYT:



10,000
UNITS
IN 2022

12
GLOBAL
MARKETS

21
LIVE CITIES

95%
AVERAGE
OCCUPANCY

DIFFERENT RENTAL POSSIBILITIES

Two core products to address full rental cycle of young professionals

PRODUCT

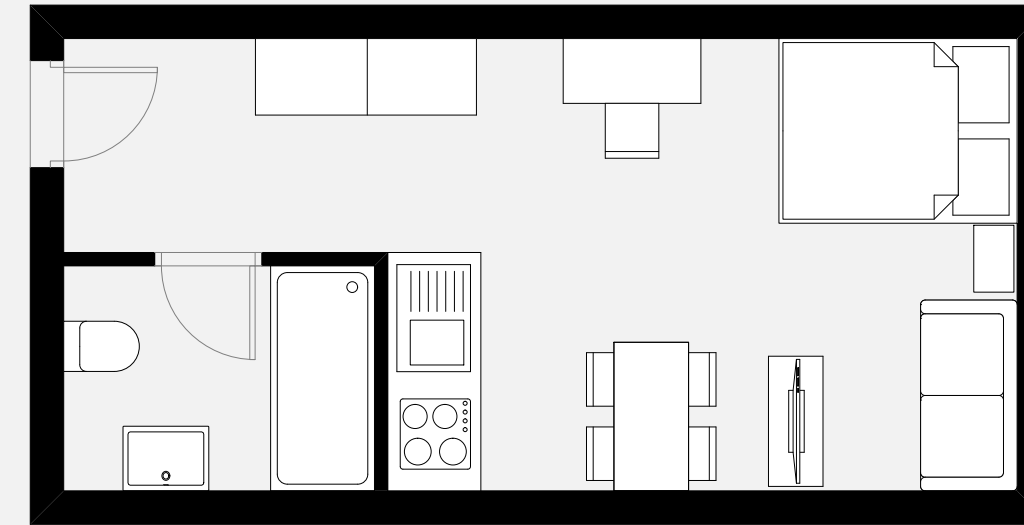
FEATURES

PROPERTY TYPE

ASSET TYPE

RENTAL PERIOD

CONTRACT TYPE



STUDIOS

Private studio with ensuite bathroom

Fully furnished & fully equipped kitchenette

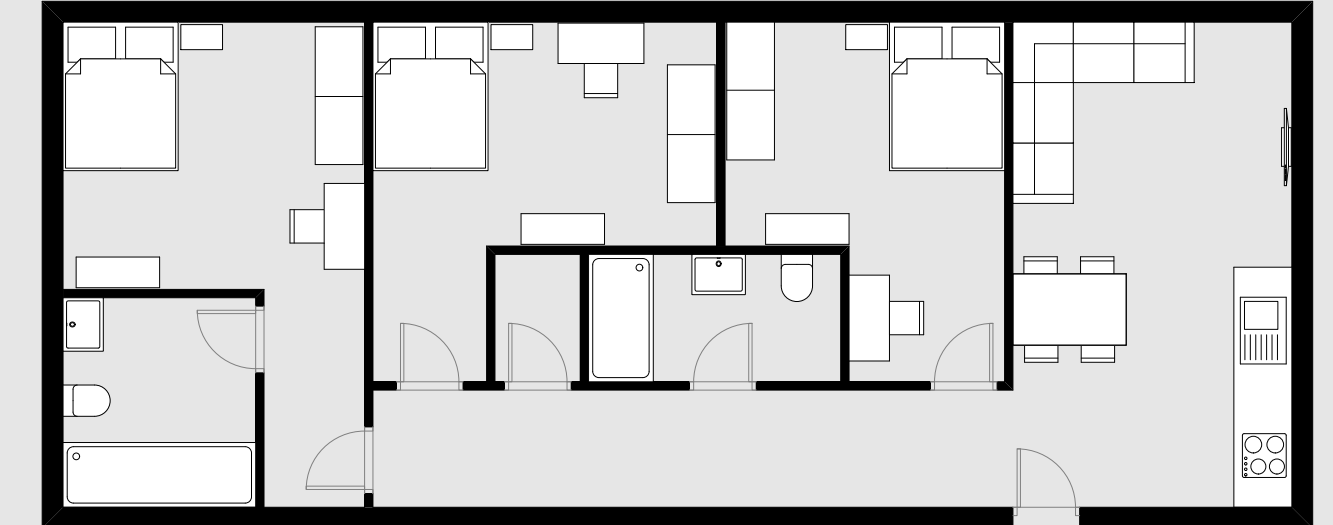
Full buildings, hotel/office redevelopment

Commercial

Short & medium term

Management agreement or lease contract

HABYT:



CO-LIVING

Room in shared flat with shared bathroom

Fully furnished & fully equipped kitchen

Full buildings, apartment portfolios

Residential

Medium term

Management agreement or lease contract

PARTNERSHIP STRUCTURE

A simple and efficient process
to partner with Habyt

OPERATING AGREEMENT STRUCTURE

▶ Contract type

▶ Contract duration

▶ Asset size / number of beds

▶ Locations

▶ Asset type

▶ Free rent

▶ Security

▶ FF&E

TERMS

- ▶ Management agreement to maximize the return of the asset
- ▶ Lease agreement to ensure a stable and guaranteed cash flow

▶ 10 years + option

▶ 2.500 m² - 12.500 m² / 100 – 500 beds

▶ Major global cities

▶ Commercial or residential

▶ Subject to deal evaluation

▶ 3 months net rent deposit

▶ Initial landlord contribution allows us to offer attractive rent levels above market

A BEAUTIFUL PRODUCT

HABYT:

To meet the needs of all young professionals



BUT THERE IS MORE TO COME

The currently signed pipeline of 3.000+ units will allow Habyt to diversify its portfolio and become the biggest living platform in the world



BERLIN

UNITS: 236
LIVE: Q2 2023
PRODUCT: CO-LIVING, STUDIOS



GRAZ

UNITS: 218
LIVE: Q2 2023
PRODUCT: CO-LIVING, STUDIOS

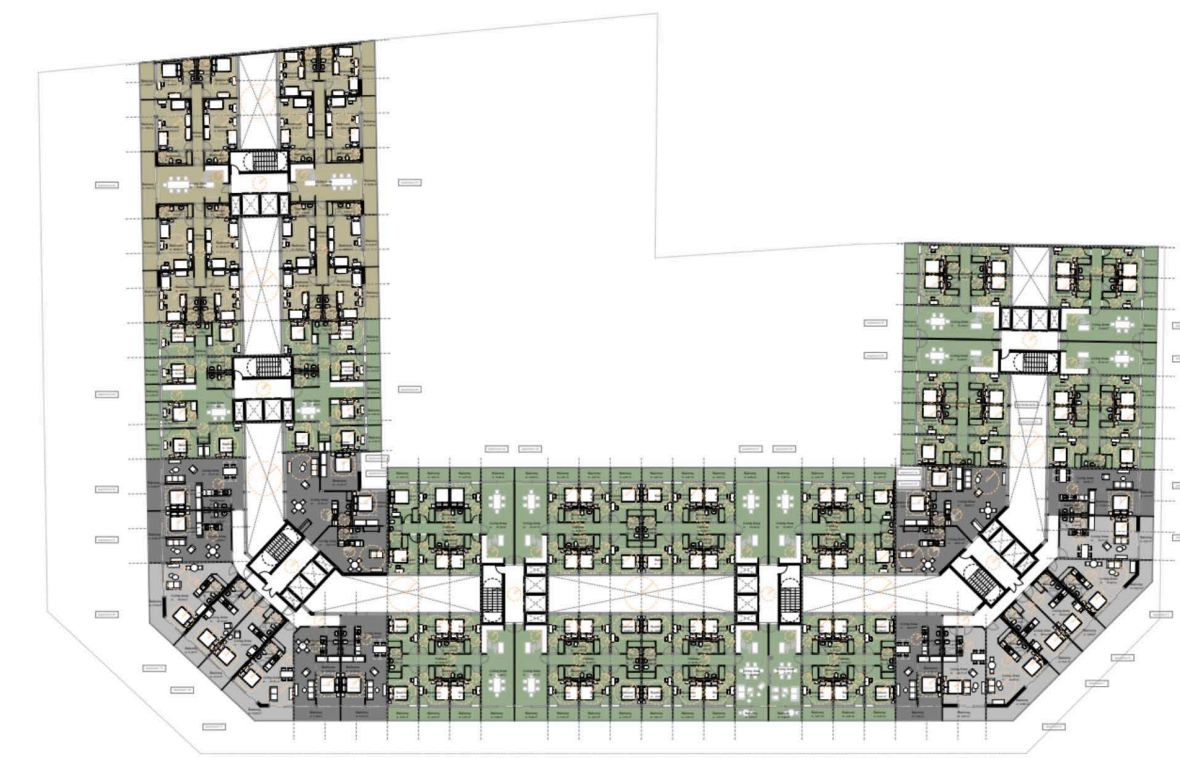
MADRID

UNITS: 128
LIVE: Q3 2023
PRODUCT: CO-LIVING



BARCELONA

UNITS: 846
LIVE: Q2 2025
PRODUCT: CO-LIVING, STUDIOS



WE WORK WITH STRONG PARTNERS

Track record of institutional real estate landlords, who have been working and trusting us for years



MOST SUCCESSFUL M&A STRATEGY IN THE INDUSTRY

Unparalleled operating expertise and stability driven by the acquisition of the best former-best in class local operator

GOLIVING

Markets: Germany
Closing: Q2 2020
M&A rationale: Expansion of the Berlin market

HABYT:



Markets: Spain
Closing: Q4 2020
M&A rationale: Market leadership in Spain



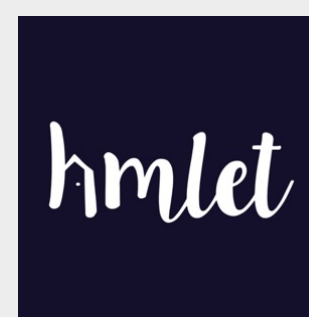
Markets: Germany & Netherlands
Closing: Q2 2021
M&A rationale: Market leadership in Germany & Netherlands



Markets: Germany & Switzerland
Closing: Q3 2021
M&A rationale: Consolidation of the German market.



Markets: Italy
Closing: Q1 2022
M&A rationale: Co-living market leadership in Italy



Markets: Singapore, HKG & Japan
Closing: Q1 2022
M&A rationale: Market entry in Asia



HABYT:

WE ARE BACKED BY THE MOST PROMINENT INVESTORS IN EUROPE & ASIA

SEQUOIA 

 MITSUBISHI ESTATE

BurdaPrincipal
Investments



VORWERK
VENTURES

PICUS CAPITAL

HV
CAPITAL

HABYT'S GLOBAL EXPANSION TEAM

Meet the team responsible for the global expansion of Habyt.



Lasse Haarstark
Global Expansion |
Managing Director Germany &
Netherlands



Linus Voigtländer
Team Lead Expansion
Germany



Philipp von Stein
Senior Expansion Manager
Germany



Julian Hoffmann
Expansion Associate
Germany



Alessandro Urbani
Expansion Manager
Italy



Filippo Ronfa
Expansion Manager
Italy



Vanessa Dianu
Expansion Associate
Italy



Jan-Willem Buissant
Senior Expansion Manager
Benelux



Yannick Mastenbroek
Expansion Associate
Benelux



Javier Fernández-Couto
Expansion Manager
Spain



Dani Garcia Fraga
Expansion Associate
Spain



Guilherme Lopes Da Costa
Expansion Manager
Portugal



Lucabrando Sanfillippo
Expansion Manager
New Markets



Alexis Rame
Expansion Manager
France

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